



Dental Practice Advisors, LLC

2011 Annual Fee and Wage Survey
Wisconsin & Upper Michigan General Practitioners

Respond today!
SURVEY DEADLINE
Extended to Oct. 7

Survey results will be published in October 2011.

Enter contact information at the bottom and on page 2 to receive your free survey results!

State	County	Zip Code	Description and Population of Area Served

FEE SURVEY – Enter your fees in the table below, *or simply attach your current fee schedule.*

CDT Code	Your fee	CDT Code	Your fee	CDT Code	Your fee
D0120		D2394		D5211	
D0140		D2620		D5212	
D0150		D2630		D5213	
D0180		D2642		D5214	
D0210		D2643		D6056	
D0220		D2740		D6057	
D0272		D2750		D6058	
D0274		D2752		D6059	
D0330		D2780		D6065	
D0350		D2783		D6066	
D0360		D2790		D6240	
D1110		D2792		D6242	
D1120		D2940		D6740	
D1203		D2950		D6750	
D1204		D2952		D6752	
D1206		D2954		D6790	
D1351		D2962		D7140	
D2140		D3310	(Endo)	D7210	
D2150		D3320	(Endo)	D8040	
D2160		D3330	(Endo)	D8080	
D2161		D4211		D8090	
D2330		D4341		D9110	
D2331		D4342		D9215	
D2332		D4355		D9230	
D2335		D4381		D9248	
D2391		D4910		D9940	
D2392		D5110		D9941	
D2393		D5120		D9972	

FEE ADJUSTMENTS

What was your fee increase % this year (2011 vs. 2010)? Enter 0% for none.	%
What is your anticipated fee increase % next year (2012 vs. 2011)?	%
What month(s) of the year do you typically adjust fees?	

Name: _____ Email: _____ Address: _____ _____	Return your survey by October 7, 2011 to: Dental Practice Advisors, LLC P.O. Box 5250 De Pere, WI 54115 Or: Fax toll free to 866-833-2990
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2011 DPA Annual Fee and Wage Survey – General Practitioners

State	County	Zip Code	Description and Population of Area Served

STAFF WAGES – Positions on your payroll

Enter wage and bonus information by position. Enter a wage for each employee. (i.e. If you have four hygienists enter 4 numbers). Check the Bonus box if any employees are eligible to receive commission or performance bonus payments (other than year-end or holiday bonuses).

Position	Hourly Wage(s)	Bonus	Position	Hourly Wage(s)	Bonus
Receptionist/front desk		<input type="checkbox"/>	Hygienist		<input type="checkbox"/>
Financial coordinator		<input type="checkbox"/>	Hygiene assistant		<input type="checkbox"/>
Treatment coordinator		<input type="checkbox"/>	Dental assistant		<input type="checkbox"/>
Scheduling coordinator		<input type="checkbox"/>	Sterilization		<input type="checkbox"/>
Office manager (with staff responsibility)		<input type="checkbox"/>	Generalist (performs various functions)		<input type="checkbox"/>
What was your actual staff annual pay increase % for this year (2011 vs. 2010)?				%	
What is your anticipated staff overall pay increase % for next year (2012 vs. 2011)?				%	


STAFF BENEFITS

Check the items you provide to any or all of your staff (exclude yourself). ***Check all that apply.***

<input type="checkbox"/> 401(k) retirement plan	<input type="checkbox"/> SIMPLE IRA plan
<input type="checkbox"/> Profit sharing plan	<input type="checkbox"/> Other retirement plan (describe)
<input type="checkbox"/> Paid holidays	<input type="checkbox"/> Flex spending plan – medical
<input type="checkbox"/> Paid sick days	<input type="checkbox"/> Flex spending plan – child care
<input type="checkbox"/> Paid personal days	<input type="checkbox"/> Short-term disability insurance
<input type="checkbox"/> Paid vacation	<input type="checkbox"/> Long-term disability insurance
<input type="checkbox"/> PTO (One total including sick, vacation, personal)	<input type="checkbox"/> Health savings accounts
<input type="checkbox"/> Life insurance	<input type="checkbox"/> Health reimbursement accounts
<input type="checkbox"/> Dental benefits	<input type="checkbox"/> Other (describe)
<input type="checkbox"/> Group health insurance plan: % paid by practice = _____%; % paid by employee = _____%	
Employees eligible for benefits: <input type="checkbox"/> Full-time <input type="checkbox"/> Part-time (minimum # hours/week: _____)	

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2011 DPA Annual Fee and Wage Survey – General Practitioners

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Send information on Dental Practice Advisors services. Visit our website at www.dentalpracticeadvisors.com

Thank you!